



PILKINGTON

William A. George
Director - Marketing
Pilkington

March 12, 2007

Dear Valued Wholesale Customers,

Pilkington will initiate a general price increase of 3.5% on all automotive glass parts, to be effective for all wholesale shipments on or after April 8th, 2007.

We sincerely hope you will recognize the necessity for this general price increase. As always, we will continue to improve our products and services while remaining competitive and affordable.

Sincerely,

William A. George
Director – Marketing
Pilkington