



PILKINGTON

William A. George
Director - Marketing
Pilkington

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Dear Valued Customers,

We are all aware of the many costs that are affecting us at all levels within our industry, to include raw materials, energy, fuel, health care and overall labor costs. These rising energy and overall costs continue to impact our entire industry.

Regrettably, we are no longer able to fully absorb these continually increasing costs and must seek to recover some part. As a result, Pilkington will initiate a general price increase of 3% on all automotive glass parts, to be effective April 10, 2006.

We sincerely hope you will understand the necessity for this general price increase. We hope the basis of these additional costs, which are affecting consumers and us in North America, will abate as soon as possible.

As always, we will continue to improve our products and services while remaining competitive and affordable.

Sincerely,

William A. George
Director - Marketing
Pilkington