



**FOR IMMEDIATE RELEASE**

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**FOR MORE INFORMATION**

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**INDEPENDENT GLASS ASSOCIATION  
TO EXPLAIN MAKING REAL MONEY WITH WINDSHIELD REPAIR  
AT ANNUAL CONFERENCE**

Members of the repair industry have been invited to present the strengths of their trade at the 2008 Independent Glass Association's (IGA) Annual Conference and Auto Glass Show™ this May in Las Vegas.

IGA has scheduled a "Selling Windshield Repair" seminar for 3 p.m. on Friday, May 2, as part of their annual conference. The purpose of the 45 minute session is to allow successful repair companies such as IGA member NOVUS to show other members how windshield repair can positively affect their bottom line in a big way.

"There is a very real business opening concerning repair for many glass installation shops. They do not understand that repair is a legitimate way to satisfy their customers and add to their bottom line. We have asked IGA members with successful repair programs to show their peers how to incorporate this money maker into their business models," said Patrick Smith, IGA director of operations.

[CLICK HERE](#) for a complete seminar schedule.

[CLICK HERE](#) to register for the Annual Conference and Spring Auto Glass Show™.

[CLICK HERE](#) for more information regarding the IGA.

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