

Mitchell International Partners With Dell

Reseller relationship lets collision repair facilities focus on fixing vehicles, not hardware

San Diego, CA – August 06, 2008 – Mitchell International, Inc., a leading provider of information, workflow, and performance management solutions to the property and casualty claims and collision repair industries, today announced a formal relationship that allows Mitchell to offer high quality Dell hardware to Mitchell customers.

The formal relationship between Dell and Mitchell enables collision repair facilities to operate Mitchell's UltraMate(R), ABS(TM) and ABS(TM) Enterprise software on Dell brand hardware, giving them the performance tools they need to manage their repair process and provide superior customer service. Under the terms of the Dell-Mitchell reseller relationship, Mitchell will offer its customers special pricing, lowering the cost of entry and the total cost of ownership for repair facilities.

"Our relationship with Dell allows us to offer industry leading software solutions operating on certified and high quality hardware in one package. In turn, our customers can feel secure that they have both software and hardware to help operate their business more efficiently," said Jason Bertellotti, Vice President of Repair Solutions of Mitchell International. "We're making it easier for repair facilities to do business with us by providing easy and affordable access to a leading computer hardware brand, confident that Mitchell's software solutions are compatible with Dell hardware. Dependable technology from a renowned brand name like Dell lets our customers focus on repairing cars, not computer hardware."

Collision repair facilities interested in learning more about installing Mitchell software on Dell computers or purchasing Dell hardware to run their Mitchell software on are urged to call 800-238-911 ext. 8508 or visit www.mitchell.com for more information.

About Mitchell International, Inc.

Mitchell International (www.mitchell.com) is a leading provider of information, workflow, and performance management solutions to the property and casualty insurance claims and collision repair industries. Mitchell facilitates millions of electronic transactions between more than 25,000 business partners each month to enhance their productivity, profitability, and customer satisfaction levels.

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